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# TIP SHEET TO SELLING & BUYING

It is the responsibility of all SPI Members to regularly refresh their knowledge and understanding of the SPI Regulations. The SPI Regulations are readily accessible via the SPI website. They include more detail than is summarised in this Tip Sheet. Their review is of paramount importance prior to making a purebred Speckle Park selling or purchasing decision. THIS TIP SHEET IS A GUIDE ONLY.

## LIVE ANIMALS

### SELLING:

- Prior to advertising an animal for sale, ensure it is fully registered with SPI. To enable registration, your animal (if born after 1/1/2018) will first need to have a SPI SNP Bundle DNA test completed, which includes SNP profile, parent verification (PV), myostatin, coat colour, and poll-horn test
- SPI recommends that vendors only sell bulls that meet industry British breed benchmarks for scrotal circumference:

Bull Age	Minimum Scrotal Size
Yearlings	>30cm
18 months	>32cm
24 months	>34cm

This information is to be used as a guide only. Within-breed research is pending.

- SPI recommends that vendors get female reproductive organs checked by a suitably qualified veterinarian (preferably one with significant experience in cattle artificial breeding), and only sell females that have two fully functioning ovaries, etc
- Ensure animals are transported with a National Vendor Declaration (NVD), and it is recommended you also supply a National Cattle Health Declaration
- When marketing an animal, provide full disclosure about whether that animal has had semen collected or embryos flushed from it, and rights with regards

to that semen/embryos. Eg: has semen been collected for within herd use only, or is it able to be marketed by the breeder? Perhaps it has already been marketed? Full disclosure is paramount

 Check whether the animal you are planning to sell has developed scurs. If so, notify SPI in writing so this information can be amended in the SPI Animal Register. Penalties apply for failure to notify the Association (see Schedule of Fees).

## **BUYING:**

- Ensure the animal you are considering purchasing is fully registered with SPI. Visit the SPI website and click on the "Enquiry" tab to verify an animal's registration status
- If you are considering purchasing a registered animal that was born prior to 1/1/2018 and intend on flushing this animal (female) or drawing semen (bull) for use in the production of more registrable animals, then you MUST ensure the SPI SNP Bundle DNA test has been (or is able to be) completed.
   Please ensure the relevant AI Sire or ET Donor Dam Permit is in place prior to collection
- Request that reproductive organs have been checked by a suitably qualified veterinarian – see points above under the tips for sellers
- If buying a sire, find out whether the vendor is retaining any semen rights, and whether they have used/marketed semen already from this animal
- When purchasing pregnant females, request a pregnancy scanning certificate from a veterinarian or certified pregnancy scanning contractor
- If purchasing a pregnant female, seek the genetic testing results of the joining sire used to know the potential for producing red, horned, or doublemuscled progeny, or carriers of these traits
- The Speckle Park herdbook is closed and there is no ability to "breed up" non-registrable animals to a registrable status. If looking to purchase animals from outside of the SPI registry, resulting purchases



must fit within the guidelines of Section E of the SPI Rules & Regulations. All animals registered in the SPI database are deemed to be 100% purebred

- Request to have a National Cattle Health Declaration supplied with your new animal(s), and ensure they come with a National Vendor Declaration (NVD), as per local protocols
- If you are looking to purchase animals from outside of your country of origin, refer to the SPI Importing/Exporting Protocols Tip Sheet.

## FROZEN GENETICS

### SELLING:

- <u>Al Sires</u>: The owner of a sire at the time semen is collected for the first time must:
  - Provide SPI with a SNP DNA profile of the sire

• Parent Verification, horn, colour and myostatin testing must be provided for animals born after the 01/01/2013. If the animal is found to be horned, red or double muscled an AI Sire Permit will NOT be provided. The animal will not be registered, and any progeny will be deregistered.

- Obtain an AI Sire Permit from SPI (see SPI Schedule of Fees) prior to collection
- Semen marketing rights will not be monitored or recognised by the Association – this is a matter for agreement between the vendor and purchaser
- <u>Donor Dams</u>: An owner using a female for embryo transfer must:

Obtain a SPI Donor Dam Permit from the
Association (see Schedule of Fees) prior to collection
Provide the Association with a SNP DNA profile

of the donorParent Verification, horn colour and myostatin

• Parent Verification, norn colour and myostatin testing must be provided for animals born after the 01/01/2013. If the animal is found to be horned, red or double muscled an ET Donor Dam Permit will NOT be provided. The animal will not be registered, and any progeny will be deregistered. Visit the SPI Animal Register to review the Genetic Testing Explanation

✓ Refer to the SPI Importing/Exporting Protocols Tip Sheet.

## **BUYING**:

- Ensure the vendor you are purchasing frozen genetics from is aware of their obligations to ensure a SPI AI Sire Permit(s) and/or SPI Donor Dam Permit(s) in place - prior to/at collection
- Seek genetic testing results of the sire/dam, to know the potential for producing red, horned, or double-muscled progeny
- Insurance and freight/handling costs of frozen genetics is traditionally the responsibility of the purchaser, unless stated otherwise in your agreement with the vendor
- ✓ If purchasing embryos, consider formalising an agreement with the vendor that embryos are purchased with a minimum pregnancy rate from those embryos, provided a mutually-approved embryo transfer (ET) technician is employed. For example, industry standard is a 50% pregnancy rate under these conditions. Communication is key to a clear understanding of terms
- ✓ See: SPI Importing/Exporting Protocols Tip Sheet.

## The Fast Five: Selling & Buying Guide

 Are SPI AI Sire / ET Donor Dam Permits in place?
 Ensure reproductive soundness in live animals
 Has semen/embryos been collected on this animal?
 Has required genetic testing been completed?
 Consider insurances and guarantees

#### REMEMBER: THIS TIP SHEET IS A GUIDE ONLY.

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